

Excel Above Competition in 2017



Inspiring Confidence, Remarkable Results



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Don't Just Meet 2017 Expectations,.....

“Excel and stay above competition in 2017 by improving your critical business capabilities”



Inspiring Confidence. Remarkable Results



RtHE Consult would love to help you maximise upcoming opportunities, exceed profitability targets, excel and stay above competitors in 2017 which is doable by improving your business' capabilities – your people, systems and strategy.

What We Can Do For Your Firm in 2017.



Our value proposition for you:

What we do

- *I help businesses to build winning strategies, tweak business processes and inspire their teams to exploit these to deliver on their business' dreams and goals. Primarily I use consulting and training engagements developed collaboratively to achieve this.*

How we do it

- *Am not sure what your business' challenges are right now but what I give others and can give you is personalised service stemming from years of experience, which I optimise by evaluating your situation before I start, helping you see a better business plus translating that picture into reality and giving you free post-engagement support to entrench the services' benefits in your 'house'.*

Results we get

- *A manager in one of the top 3 telecom companies shared with me during one of our post-engagement sessions that the training lessons had significantly changed his approach to work i.e. better delegation, better work-life balance and improved performance. Till date they are excited about our pre- & post-evaluation process as it helps them manage their own processes better.*

What We Can Do For Your Firm in 2017.



How we will deliver value to you:
Tailored, 3-fold packages that guarantee your business true value.

Confidence boosting engagements

- Interactive engagements that help your people discover and actualise their skills i.e. build confidence in them that says, "I can be better, what can I do to be better & I am going to be better".

Effective Post engagement Support

- Learning that continues after the engagement so that your people can truly be better at no additional cost.

High Impact Free business assessments

- Free tools that help businesses & teams assess their strengths and weaknesses so they can make meaningful change that leads to results.

Services You Can Benefit From in 2017.



Managing Credit Sales (a Downstream offering) -

Changing your team's perspective to stop bad debts & to attain improved company profitability.



Operations Excellence Audit (a Downstream offering) -

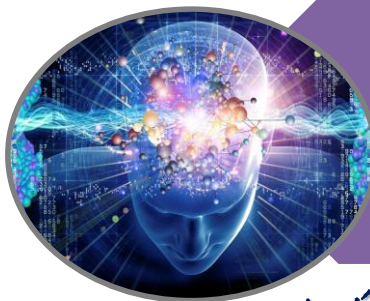
Reviewing procedures with your team to improve controls & ensure higher efficiency, accountability & ROI.



Strategic Planning Engagement - Working with your management team to rebuild the strategy from scratch so your firm may achieve its strategic goals in 2015.



Strategic Marketing Workshop (Downstream offering) - Sales people learn how to win in the market; key skills include business planning, profitability analysis, networking, etc .



Free Staff Skills Assessments - Credit Sales Management Competence, Salesman Personality & Accountability Assessments.



7 Habits Workshop - Improving your people's day to day delivery by helping them to think differently about how they achieve results. The 7 Habits lessons of late Steve Covey are broken down so work results are built up.

With significant West African experience, you're assured of personalised service that meet your needs.

Services You Can Benefit From in 2017.



The Accountability Workshop - A Master Class that focuses on improving performance from the managerial level.



Frontline Staff Refresher Course – A 360 degree 4-hour course for station staff designed to ensure you win the consumer's hearts & minds (customisable for your Company).



Lubes Product Knowledge & Selling Skills Training – Equipping your team to grow the lubes sales product line and boost your profitability.



Teamwork Workshop – A practical one day session that challenges your team to start to work together and not compete with one another (customisable for your Company).

We don't prescribe, we collaborate with you to develop services that meet your needs.

Firms We've Added Value To.



Staff of these firms have experienced our services first hand. They can testify that we deliver true value that leads to positive change and remarkable results and we welcome the opportunity to translate such benefits to your firm.

Lets Meet & Discuss Possibilities.

“Lets discuss opportunities, lets discuss how we can help your OMC excel above competition in 2017”



Our Email & Website Addresses

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**Thank You For Your
Time, & Have a
Prosperous 2017.**



Our Principal Facilitator's Profile.



Tsuwa Thompson is the Chief Executive Officer, RtHE Consult (RtHE Consult Ltd). While having an educational background in the sciences (MSc. Biochemistry), Mr. Thompson found himself thrust into the corporate world and has played various roles in supply chain management, sales and marketing and general management functions.

During this time, he has been pivotal in various changes ranging from ERP to cultural changes which have given him a strong perspective on the roles of people performance, systems entrenchment and strategic planning in redefining a company's competitive advantage in the marketplace.

Tsuwa Thompson is a man that exalts the strongest of values with integrity being his watch-word. He believes deeply in the place of values and culture entrenchment in people and organisational performance.

Mr. Thompson's educational and work experiences built him into a highly analytical, strategist and leader, able to anticipate opportunities, develop innovative, applicable plans to harness associated potential, and to build effective stakeholder relationships.

Tsuwa Thompson gained immense experience while working with Oando Plc in Nigeria, and having proven himself was mandated to manage the company's Ghana oil marketing subsidiary as the Country Manager. As the Country Manager, Tsuwa was instrumental in the management and effectiveness of the Association of Oil Marketing Companies, and contributed to issue resolution in the downstream oil and gas industry via the monthly industry stakeholder meetings and Committee for Lubes Issues.

Also, Tsuwa interfaced with leadership teams in various sectors (from Construction, Food and Beverage, Manufacturing to Oil and Gas and Mining) and developed unique perspectives on how to support such firms as an external partner. Mr. Thompson's certificate from Lagos Business School on 'Managing People for Strategic Advantage' along with other training interventions and practical experience in executing in-house training sessions and strategic management workshops significantly complement his chosen path.